



Company at a Glance

Regional Headquarters:

Englewood, Colorado, USA

Current Highlights

- More than 379,000 Agent locations (including Western Union, Vigo and Orlandi Valuta)
- 200 countries and territories

Employees

More than 1,200 at headquarters
Over 5,600 worldwide

Leadership

Christina Gold, President and CEO

Liz Alicea-Velez, EVP, Latin America/Caribbean

Guy Battista, President, Western Union Financial Services, Inc., EVP, The Western Union Company

Ranjana Clark, EVP, Global Payments and Global Strategy

Hikmet Ersek, EVP and Managing Director, Europe/Middle East/Africa/Asia Pacific

Gail Galuppo, EVP and Chief Marketing Officer

Robin Heller, EVP, Operations and IT

Anne M. McCarthy, EVP, Corporate Affairs

Scott Scheirman, EVP and CFO

David Schlapbach, EVP, General Counsel and Secretary

Stewart A. Stockdale, EVP and President, the Americas

Grover Wray, EVP, Human Resources

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The Western Union Company

For more than 150 years, consumers have trusted Western Union (NYSE:WU) to connect with friends and loved ones across the globe. This rich heritage has provided a strong foundation for building one of the largest money transfer networks in the world.

With Western Union, consumers and businesses can quickly, reliably and conveniently transfer funds, send bill payments, purchase money orders, or pre-pay for phone, Internet or credit card services using the company's proprietary money transfer network. Western Union, along with its associated Orlandi Valuta and Vigo brands, has more than 375,000 Agent locations in 200 countries and territories.

Key Facts:

In 2008, The Western Union Company reported:

- Total revenue of \$5.3 billion
- \$67 billion of cross-border remitted principal, 17% more than last year
- Full-year revenue growth of 9% (7% euro adjusted) and transactions growth of 12%

Since 2001, the Western Union Foundation, in collaboration with our Agents and employees, has granted over \$45 million to nonprofit organizations worldwide in more than 70 countries and territories to support humanitarian projects, provide disaster relief and to fund education, health and human services programs.

Core Business:

Money Transfer

- Person-to-person money transfer is Western Union's most widely used service. People trust Western Union to provide quick transfer of funds to family and friends around the globe.
- Consumers in the U.S. and certain other countries can send funds at Agent locations, by phone via 1-800-CALL-CASH® or online at westernunion.com.
- Consumers in select locations can send funds directly to a bank account via the Direct to Bank (economy) service.
- Western Union is working with mobile phone operators in select countries to introduce money transfers that consumers can send and receive with a cell phone.

Bill Payment

- Consumers in the U.S. and select locations in Canada, Argentina and other countries can send their mortgage, auto loan, credit card, utility and phone payments how they want, when they want.
- Western Union provides behind-the-scenes payment tools that enable business clients to accept bill payments directly electronically, online or over the phone.

Prepaid Services

Western Union offers a variety of prepaid services at participating Agent locations for consumers who prefer pay-as-you-go services, such as wireless or home phone service, Internet access or debit card services.